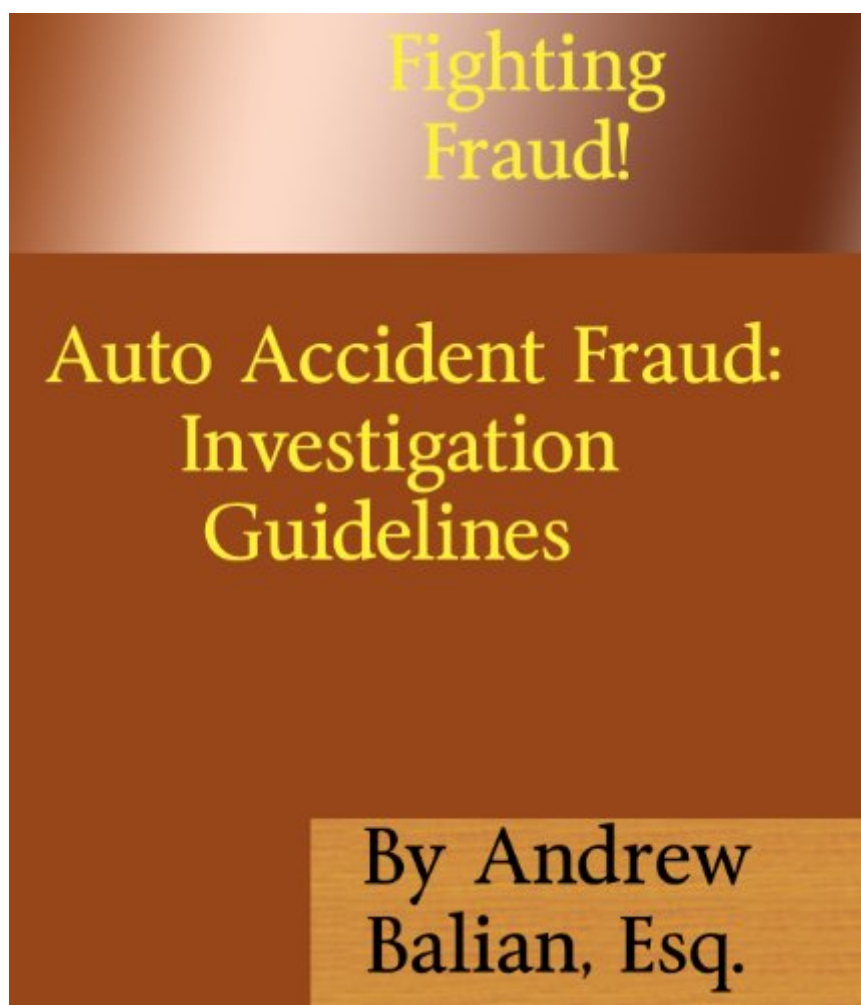


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# Auto Accident Fraud: Investigation Guidelines



## Synopsis

Insurance fraud is a rampant problem, and giving tools to adjusters on how to detect and expose aggressively and in good faith is Mr. Balian's goal. As an experienced insurance counsel of 30 years experience, he shares his training seminar material for adjusters on how to identify and expose insurance fraud. This includes a Fraud Factors Checklist that is a favorite with his clients. This checklist allows you to objectively assess the likelihood that multiple factors point to a probability of fraud, and thus the claim is being denied in good faith, if not outright forcing its abandonment. Mr. Balian explains point by point the steps to do a thorough fraud investigation. He also explains examples from insurance bad faith cases to give you guidelines of the do's and don'ts of investigation. This manual can be used by even non-Special Investigation Units because it provides the legal contours all adjusters should consider in doing their investigations.

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